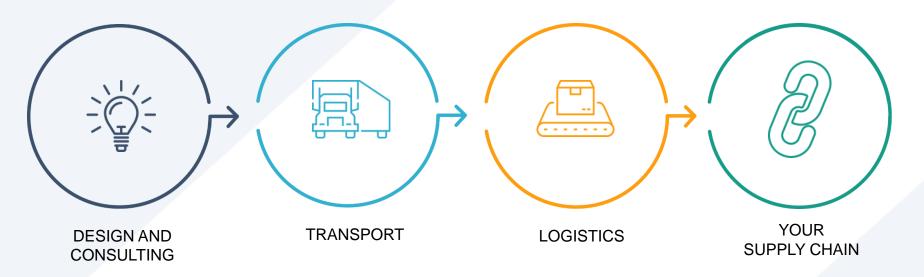
# Sharing your ambitions



### **The Transalliance service offer**



The design and implementation of your transport and logistical solutions by a family—owned company operating at the European level.



# The Group



#### Our resources mobilised to serve your goals

**2,800** Employees





€ 600 million

**5,424**Active clients



#### **Transalliance certifications**



## Customer satisfaction is our priority



ISO 9001v2015 - Quality



ISO 22000v2005 - Food Safety



ISO 14001v2004 - Environment



OHSAS 18001v2007 - Occupational Health and Safety



Authorised Economic Operator



Quality standard



European Organic Label



Quality specifications for bulk transport by road of animal feed products



Sustainable Development Certification



**CSR Assessment** 



Transalliance's CSR Policy

Enhances the environmental performance of road transporters





#### A company whose aims to be socially responsible rest on three pillars:





Ensuring the company is fully engaged







Developing long-term relationships with stake-holders

# **Green Alliance**



In connection with Ecoblue, our solutions help you achieve your CSR objectives and improve your positioning on sustainable development through collaborative work between our CSR specialists and yours

- Economical driving
- Optimisation of the transport plan to limit the kilometres traveled empty
- Use of combined rail-route transport
- Analysis of the solutions
   (autonomy, route, CO<sub>2</sub>, reduction, reduction of fine particles)
   and selection of vehicles suited to your strategy
- Reduction of the energy consumption of your warehouses

#### Your advantages

Improvement of your carbon footprint Access to innovative technologies Advice





# Design and consulting

### Our added value



The expertise and the assets of a group well known for its **operational control of** transport and logistics,

associated with the methods and tools of consulting.

- An independent design office
- Operational and sectoral experience of business managers
- Modelling and benchmarking tools



# Our fields of expertise



#### **Transport**

- Optimisation of distribution and collection rounds
- Flow control solution

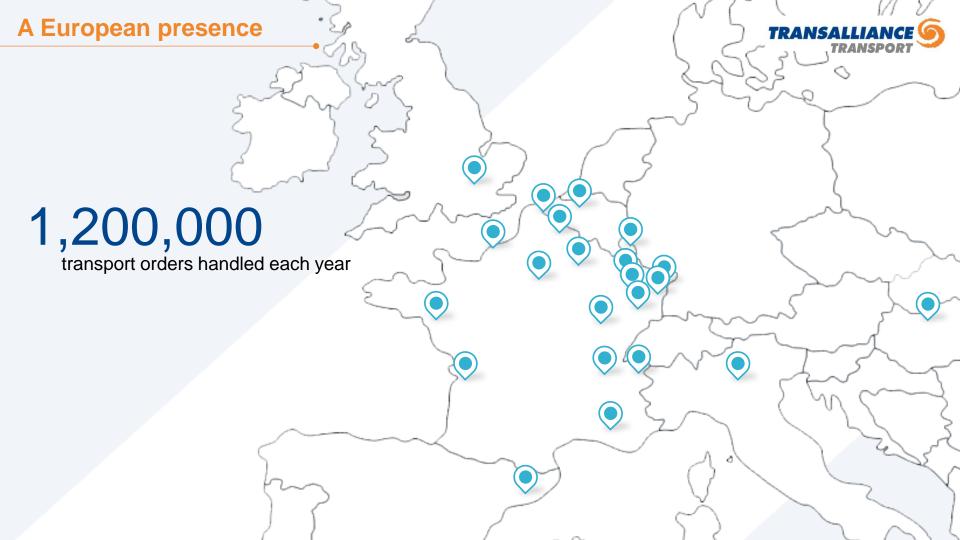
### Logistics

- Barycentric calculation for optimal location of warehouses
- Design for modification of the building
- Design of logistics solutions
  - → Layout and sizing
  - Optimised storage solutions
  - Design of mechanised solutions
- Optimisation of logistics processes





# Transport



# **Our transport offer**



#### A Transalliance Transport offer for all of your flows:

- Road transport
- Dedicated vehicles with drivers
- Multimodal transport
- B2B Distribution
- Management of your transport flows

- Transport solutions modified to suit your needs
- ISO Certifications
- Premium service
- Traceability
- Design and Consulting



# **Road transport**



#### Transport of your goods in full or partial loads in Europe:

- Packaged or bulk goods
- With an appointment
- Systematic confirmation (pickup / delivery)

#### Additional services upon request:

- Management of customs across Europe
- Delivery on Sundays and holidays
- Ad valorem insurance
- Seasonal temperature control
- Centralised invoicing
- Access to a centralised customer service

- 100% Euro VI Fleet
- Adaptation to your safety protocols
- Personalised carbon footprint
- ISO Certification
- Customised services



#### **Dedicated vehicles with drivers**



#### Dedicated high performance and flexible transport without the constraints

#### of management:

- Vehicles dedicated to your activity
- Operations follow-up

#### Additional services upon request:

- Vehicles put in your colours
- Temporary provision to respond to the seasonality of your activity
- Creation of a shared structure

- High performance and suitable transport
- Trained and supervised drivers
- Up-to-date fleet
- All-inclusive service
- Customised services



# **Multimodal transport**



#### The combination of transport means suitable for you:

- Transport of goods at ambient temperature
- Rail, sea or river transport
- Packaged goods
- Schedule and frequency determined

#### Additional services upon request:

- Customised swap bodies
- Backup road transport
- Prehensile and on-board trailers



#### **B2B** Distribution



#### Delivery of your pallets in Europe thanks to the Transadis network:

- Palletised freight of 1 to 6 pallets
- Delivery in 24 to 72 hours or on a given date
- Enhanced visibility thanks to the tracking of events

#### Additional services upon request:

- Guaranteed deadlines or special timetables
- Specific type of vehicle or equipment
- Hazardous materials classified as ADR
- Monitoring in real time
- Managing pallets in Europe

- Traceability of operations
- Monitoring performance
- Access to our Customer Service
- Digitalised documents (CMR)
- Security and quality control
- Customised services



# Management of your transport flows



#### Entrust the daily management of your transport flows to our specialists:

- Transfer of transport orders
- Quota management
- Management of appointments
- Spot purchases
- Organisation of backup

#### Additional services upon request:

- Management and quality direction of transporters
- Customised dashboards for your transport activity

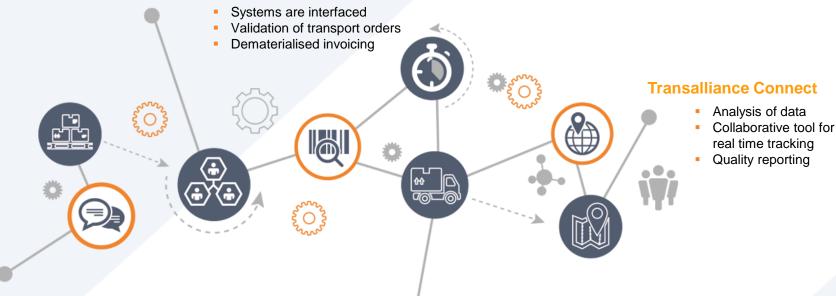
- Efficient management of your service providers and of your transport plan by our experts
- Customised services



### **Transport 4.0:** An offer of innovative and complementary tools







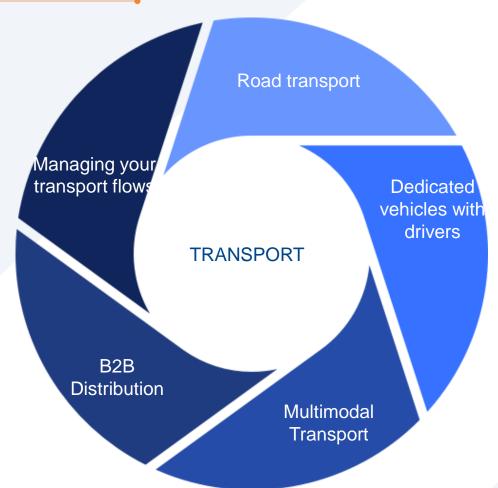
- Digitalisation of the transport process
  - Digitised CMR
  - eCMR
  - Connected vehicles
  - Driver communication

#### **Tracking transport orders**

- GPS tracking of vehicles
- Tracking events and notification
- ETA estimated time of arrival

# Our activities, our expertise







# Logistics



# **Our logistics offer**



High performance and optimal management of your logistics activities thanks to our sectoral

experts:

- Industry
   An integrated part of your Supply Chain thanks to management in situ or in the warehouse
- Automotive
   Optimal management of your logistics activities in Lean and just-in-time mode
- Mass consumer products
   Reliable and flexible management of your Supply Chain while respecting your quality objectives
- Retail
   Warehousing and distribution solution meeting the needs of your multichannel strategy



### **Our solutions**



#### Standard logistics services meeting your needs as closely as possible

#### Handling

- Multi-mode supply
- Checking and stocking
- Preparation of orders
- Loading

#### Warehousing

- Customised warehousing solutions
- Storage mode: ground/ rack / accu...
- Environment: ambient / negative cold / positive cold

#### Co-packing

- Kitting, branding, labelling
- Shrink wrapping, flocking, flaming, covering, filming, bagging
- Packaging in boxes, cases, displays, crating

#### **Know-how**

- EDI
- Reengineering
- Staff takeover
- Safety training
- Real estate solutions
- OEA Warehouses
- Management of ICPE
- Sustainable development



# **Industry**



#### Management of industrial activities

High valued added specialised logistics services in our warehouses or at your production sites.

- Management of flows (raw materials, components...)
- Line-side supply
- Industrial storage
- Assembly or pre-assembly operations / kitting
- Customised packaging and wrapping

#### Your advantages

- Continuous improvement
- Suitable certification EURACRP, ISO, MASE
- Resilience of your logistics business

#### Know-how

- Adaptation to flow variations
- Adaptation to changes in range
- Management of industrial environments
- Safe and secure management



## **Automotive**



#### Optimal management of your logistics activity in Lean and just-intime mode

- Delivery to final assembly line
- Supply to the chains according to flows: Kanban, synchronic
- Industrial implant solution
- Assembly or pre-assembly operations

#### Your advantages

- Lean methodology
- Proven quality approach (QRR / QRQC)
- Waste reduction / Increased productivity
- Traceability

#### Know-how

Adaptation to changes in range



# **Mass consumption products**



# Reliable and flexible management of your Supply Chain while respecting your quality objectives

- Multi-mode supply
- Preparation of multi-format orders
- Temperature controlled/ambient storage, positive cold
- Packaging operations

#### Your advantages

- Flexible solutions
- Continuous improvement
- Business continuity
- Suitable certification BIO, EURACRP, ISO
- Traceability and control / operational KPIs
- Contract date (DLUO,DLC)

#### **Know-how**

- E-commerce
- FEFO, FIFO
- Management of SSCC
- Management of peaks of activity and seasonal flows





# Warehousing and distribution solution to match your multichannel strategy

- Preparation of retail orders
- Management of returns
- Temperature controlled/ambient storage, negative cold
- Packaging operations

#### Your advantages

- Continuous improvement
- Business continuity
- Suitable certification BIO, EURACRP, ISO, MASE
- Traceability and control / operational KPIs

#### Know-how

- E-commerce
- Management of peaks of activity
- Adaptation of the buildings



# **Innovative logistics**

**Driver docking stations** 

Digitalisation of the

Estimated hour of arrival

E-CMR

reception



#### Real time control screen

- Control of logistics activities
- Productivity & quality
- Dynamic visual management



#### **Control portal**

- Multi-faceted HD camera
- Qualitative and quantitative contro
- Compliance check

#### **Automated handling solutions**

- Self-propelled mobile robot (camera or LiDAR)
- AGV
- VNA

#### **Automated warehousing and preparation solutions**

- Vertical storage warehouse
- Autostore
- Mobile shelving



# Thanks for your attention